



EXECUTIVE PROGRAM 2017

LEGAL ENVIRONMENT FOR DOING BUSINESS IN CHINA

Tuesday 14th to Thursday 16th March 2017
From 5:00 pm to 8:30 pm

INSEAD / 1, Ayer Rajah Avenue / Singapore 138676

Over the past forty years, Chinese laws and legal institutions have developed quickly while China went through major deep economic, political and social reforms.

This course will first explore the impact of the recent and current economic and political impact on the legal framework for doing business in China and the PRC legal and judiciary system.

Second, we will discuss the contractual aspects and enforcement in China.

Third, we will focus on the legal structures available for foreign investors entering the Chinese market for manufacturing or distribution purposes. We will emphasize on practical aspects and pitfalls to optimize the

protection of overseas investors' interests in China. Tips on managing foreign direct entities (shareholders' control, investment strategy, financing, shareholders' and managers' liability, IP, compliance, tax and HR issues) will be addressed.

Based on concrete examples, this course will be of interest to students looking to better understand the legal framework of setting up legal entities in China. The objective will be to give the audience a practical view of which entity can be set up in China and within which limits/framework and constraints.

Fourth, we will also cover the general framework of the labor PRC law and social protection of workers in China. A specific focus on the rights and duties of employees/employers will be made.

Finally, the lecture will end by giving an overview of Intellectual Property Rights in China.



MORE INFORMATION AND APPLICATION

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**SORBONNE-ASSAS
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SPEAKER'S PROFILE

Caroline Berube



She is the Managing Partner of HJM Asia Law (with offices in China and Singapore). She is admitted to practice in New York and Singapore and holds a BCL (civil law) and an LL.B. (common law) from McGill University, Canada. She studied Chinese law at the National University of Singapore in the 90s and was one of the first foreign lawyers to be admitted to Singapore. Caroline has been working in Asia for more than 19 years with SMEs, MNCs and foreign banks, advising them in the fields of commercial law, IP, HR and M&A. With an extensive presence on the ground in Asia, she is well versed in the opportunities and risks associated with most Asian jurisdictions.

OVERVIEW PROGRAM

DAY 1 Tuesday, March 14th, 2017

MODULE	TIME	SYNOPSIS
Registration	4:30 pm › 5:00 pm	
Legal Environment for Business in China Part 1 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> - Laws/regulation and court system in China - Legal framework for doing business in China - General key elements of a Chinese company
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 1 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> - PRC Contract law - Different types of Contracts (SPA, Distribution agreement, Licensing agreement, etc.) - Key clauses - Enforcing a contract in China - FAQ

DAY 2 Wednesday, March 15th, 2017

MODULE	TIME	SYNOPSIS
Legal Environment for Business in China Part 2 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> - Corporate Law - Legal structures in China - Representative Office
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 2 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> - Wholly-Owned Foreign Enterprise/Joint Venture - Brief overview of a M&A due diligence in China - FAQ

DAY 3 Thursday, 16th March, 2017

MODULE	TIME	SYNOPSIS
Legal Environment for Business in China Part 3 (1.5 hrs)	5:00 pm › 6:30pm	<ul style="list-style-type: none"> - Labour law - Hiring and firing in China
Tea break	6:30 pm › 6:45 pm	
Legal Environment for Business in China Part 3 bis (1.75 hrs)	6:45 pm › 8:30 pm	<ul style="list-style-type: none"> - Protecting your Intellectual properties in China - Trademark, patent and copyright registration/opposition - Licensing/Technology transfer - FAQ

APPLICATION BY E-MAIL TO:
anais.doladille@sorbonne-assas-ils.org

DATES AND VENUE

Dates : Tuesday 14th to Thursday 16th March 2017

Length : Total 10 hours

Location : INSEAD Singapore 1, Ayer Rajah, Singapore 138676

CPD ACCREDITATION

CPD points : 9 Public CPD Points

Practice area : Corporate / Commercial

Training category : General

Participants who wish to claim CPD Points must comply strictly with the Attendance Policy set out in the CPD Guidelines. Participants are reminded to sign in on arrival and sign out at the conclusion of each day of the event in the manner required by the organiser. Participants must not be absent for each day of the event for more than 15 minutes. Participants who attend Day 1 and comply strictly with the Attendance Policy on that day may claim 3 Public CPD Points. Participants who attend Day 2 and comply strictly with the Attendance Policy on that day may claim 3 Public CPD Points. Participants who attend Day 3 and comply strictly with the Attendance Policy on that day may claim 3 Public CPD Points. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points. Please refer to www.sileCPDcentre.sg for more information.



Sorbonne-Assas International Law School - Asia
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