



EXECUTIVE PROGRAMME 2025

Mergers & Acquisitions in Technology in the Asia Pacific Region

DATES: Monday 19th May 2025 and Tuesday 20th May 2025
From 3pm to 6pm, Singapore Time (GMT+8)

Location: Assas campus, Singapore – ONLINE ATTENDANCE IS ALSO AVAILABLE

Comparing various corporate structures taking into account intellectual property rights, due diligence methods in a M&A transaction involving technology companies, structuring deals taking into accounts intellectual property/ technology, valuation and requirements regarding technology transfer/intellectual property rights, licensing across the Asia Pacific region and impact post acquisition on structures, contracts, intellectual property rights and employment and other relevant factors.

This course covers legal tools to overcome challenges in the new era of M&A in technology in the Asia Pacific region.

The M&A industry is a forever evolving sphere from a business and legal perspective. Covid, tumultuous global trade relations between the West and the East and regulatory concerns have created new M&A period. Combining a focus on M&A and the technology sector add double difficulties for shareholders, directors, advisors,

accountants and legal practitioners! However, there is also a silver lining when there is a challenge and there is a new world for potential investors in technology in Asia Pacific.

Covid has brought many new technology companies around the world which have grown tremendously due to Covid and the need to work and shop virtually.

What has changed in the M&A tech industry in Asia? What to watch for when seeking targets in the technology sectors in the Asia Pacific region? The legal scene in many Asian countries has also evolved and many developing countries have drafted and enacted new laws affecting M&A transactions related to anti-bribery, anti-monopoly, data protection, intellectual property.

The program provides a foundation on possible legal vehicles for companies in Asia and ways to protect technology and IP rights of technology companies in the first place. We will discuss about due diligence process and pitfalls to avoid when acquiring a technology company. Topics like contracts related to asset and/or share acquisitions and related commercial contracts will be touch upon together with negotiation strategies. We will have an overview of the IP scene in Asia and the challenges of developing jurisdictions with regards to intellectual property protection. Technology transfers and licensing in the context of M&A in technology and valuation will be covered. Laws and case studies will be used as concrete examples to understand the above concepts.



MORE INFORMATION AND APPLICATION

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SPEAKER'S PROFILE

Caroline BERUBE

Managing Partner of HJM Asia Law
(with offices in China and Singapore)

Caroline is admitted to practice in New York and Singapore and holds a BCL (civil law) and a LL.B. (common law) from McGill University, Canada.

She studied Chinese law at the National University of Singapore in the mid 90s and was one of the first foreign lawyers to be admitted to practice in Singapore. Caroline has been working in Asia for more than twenty years with SMEs, MNCs and foreign banks, advising them in the fields of M&A, commercial law and intellectual property. With an extensive presence on the ground in Asia, she is well versed in the opportunities and legal risks associated with most Asian jurisdictions.

DATES, FEES AND VENUE

Dates: 19 & 20 May 2025

Length: Two 3 hour-classes

Fees:

- EUR 400 or SGD 580 full programme
- EUR 200 or SGD 290 per module

Location: INSEAD / 1, Ayer Rajah Avenue / Singapore 138676 (ONLINE ATTENDANCE IS ALSO AVAILABLE)

CPD ACCREDITATION

CPD points: 6 Public CPD Points
Practice Area: Intellectual Property
Training Levels: General

SILE Attendance Policy: Participants who wish to obtain CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. For participants attending the face-to-face activity, this includes signing in on arrival and signing out at the conclusion of the activity in the manner required by the organiser, and not being absent for more than 15 minutes on each day of the activity. For those participating via the webinar, this includes logging in at the start of the webinar and logging out at the conclusion of the webinar on each day of the activity in the manner required by the organiser, and not being away from any part of the webinar for more than 15 minutes on each day of the activity. Participants may obtain 3 Public CPD Points for each day of the event on which they comply strictly with the Attendance Policy. Participants who do not comply with the Attendance Policy on any particular day of the activity will not be able to obtain CPD Points for that day of the activity. Please refer to www.sileCPDcentre.sg for more information.



PROGRAMME OVERVIEW

DAY 1 Monday 19th May 2025

MODULE	TIME	SYNOPSIS
Module 1 – Corporate Structures		
(1.5 hours)	3.00 pm > 4.30 pm	Corporate Structures in Asia/IP Holding
(1.5 hours)	4.30 pm > 6.00 pm	Acquisitions in Asia /Due Diligence specific to Tech companies

DAY 2 Tuesday 20th May 2025

MODULE	TIME	SYNOPSIS
Module 2 – Contracts and IP		
(1.5 hours)	3.00 pm > 4.30 pm	Intellectual Property contracts (Licencing and assignment)
(1.5 hours)	4.30 pm > 6.00 pm	Intellectual Property valuation and technology transfer

MORE INFORMATION AND APPLICATION

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CPE Registration number 201117141R Period of registration :

January 17th, 2024 to January 16th, 2030.

Committee for Private Education (CPE) is part of SkillsFuture Singapore (SSG)

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